UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

SCHEDULE 14A

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No.)

Filed by the Registrant \boxtimes Filed by a party other than the Registrant \square

Check the appropriate box:

- Preliminary Proxy Statement
- □ Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- □ Soliciting Material Pursuant to §240.14a-12

Genesco Inc.

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

☑ No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

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- \Box Fee paid previously with preliminary materials.
- Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
 - (1) Amount Previously Paid:
 - (2) Form, Schedule or Registration Statement No.:
 - (3) Filing Party:

(4) Date Filed:

GENESCO SENDS LETTER TO SHAREHOLDERS HIGHLIGHTING STRENGTH OF ITS BOARD AND STRATEGY

- Highly Engaged, Thoughtful and Independent Board Has Acted Decisively to Drive Positive Results and Transform Genesco into a Footwear Focused Company
- The Board Brings Essential Skills to Enable Genesco to Deliver Long-Term, Sustainable Shareholder Value
- Legion's Slate Raises Many Concerns; Nominees Lack Relevant Skills and Experience in Areas Essential to Genesco's Business
- Genesco Urges Shareholders to Vote "FOR" All Nine of the Company's Highly Qualified Directors on the BLUE Proxy Card
- For More Information, Shareholders Can Visit <u>www.GenescoDrivingValue.com</u>

NASHVILLE, Tenn., June 18, 2021 – Genesco Inc. (NYSE: GCO) ("Genesco" or the "Company") today sent a letter to shareholders highlighting the collective strength of its Board of Directors, which has been significantly refreshed and comprises the right mix of skills and experience to advance Genesco's footwear focused strategy, deliver long-term value to shareholders, and position the Company for sustainable growth.

Genesco urges shareholders to protect the value of their investment by voting the BLUE proxy card today "FOR" all nine of the Company's highly qualified directors. The Company's Annual Meeting of Shareholders is scheduled to be held on July 20, 2021. Shareholders of record as of close of business on June 28, 2021 will be entitled to vote at the meeting.

The letter can be viewed here.

About Genesco Inc.

Genesco Inc., a Nashville-based specialty retailer and branded company, sells footwear and accessories in more than 1,455 retail stores throughout the U.S., Canada, the United Kingdom and the Republic of Ireland, principally under the names Journeys, Journeys Kidz, Little Burgundy, Schuh, Schuh Kids, Johnston & Murphy, and on internet websites www.journeys.com, www.journeyskidz.com, www.journeys.ca, www.littleburgundyshoes.com, www.schuh.co.uk, www.johnstonmurphy.com, www.johnstonmurphy.ca, www.nashvilleshoewarehouse.com, and www.dockersshoes.com. In addition, Genesco sells footwear at wholesale under its Johnston & Murphy brand, the licensed Levi's brand, the licensed Dockers brand, the licensed Bass brand, and other brands. For more information on Genesco and its operating divisions, please visit www.genesco.com.

Forward-Looking Statements

This release contains forward-looking statements, including those regarding the performance outlook for the Company and all other statements not addressing solely historical facts or present conditions. Forward- looking statements are usually identified by or are associated with such words as "intend," "expect," "believe," "should," "anticipate," "optimistic" and similar terminology. Actual results could vary materially from the expectations reflected in these statements. A number of factors could cause differences. These include adjustments to projections reflected in forward-looking statements, including those resulting from the effects of COVID-19 on the Company's business, including COVID-19 case spikes in locations in which the Company operates, the roll-out of COVID-19 vaccines and the public's acceptance of the vaccines, additional stores closures due to COVID-19, the timing of the re-opening of our stores, the timing of in-person back-to-work and back-to-school and sales with respect thereto, weakness in store and shopping mall traffic, restrictions on operations imposed by government entities and/or landlords, changes in public safety and health requirements, and limitations on the Company's ability to adequately staff and operate stores. Differences from expectations could also result from stores closures and effects on the business as a result of civil disturbances; the level and timing of promotional activity necessary to maintain inventories at appropriate levels; the imposition of tariffs on product imported by the Company or its

vendors as well as the ability and costs to move production of products in response to tariffs; the Company's ability to obtain from suppliers products that are in-demand on a timely basis and effectively manage disruptions in product supply or distribution, including disruptions as a result of COVID-19; unfavorable trends in fuel costs, foreign exchange rates, foreign labor and material costs, and other factors affecting the cost of products; the effects of the British decision to exit the European Union and other sources of market weakness in the U.K. and Republic of Ireland; the effectiveness of the Company's omni-channel initiatives; costs associated with changes in minimum wage and overtime requirements; wage pressure in the U.S. and the U.K.; weakness in the consumer economy and retail industry; competition and fashion trends in the Company's markets; risks related to the potential for terrorist events; risks related to public health and safety events; changes in buying patterns by significant wholesale customers; retained liabilities associated with divestitures of businesses including potential liabilities under leases as the prior tenant or as a guarantor; and changes in the timing of holidays or in the onset of seasonal weather affecting period-to-period sales comparisons. Additional factors that could cause differences from expectations include the ability to renew leases in existing stores and control or lower occupancy costs, and to conduct required remodeling or refurbishment on schedule and at expected expense levels; the Company's ability to realize anticipated cost savings, including rent savings; the Company's ability to achieve expected digital gains and gain market share; deterioration in the performance of individual businesses or of the Company's market value relative to its book value, resulting in impairments of fixed assets, operating lease right of use assets or intangible assets or other adverse financial consequences and the timing and amount of such impairments or other consequences; unexpected changes to the market for the Company's shares or for the retail sector in general; costs and reputational harm as a result of disruptions in the Company's business or information technology systems either by security breaches and incidents or by potential problems associated with the implementation of new or upgraded systems; the Company's ability to realize any anticipated tax benefits; and the cost and outcome of litigation, investigations and environmental matters involving the Company, and the impact of actions initiated by activist shareholders. Additional factors are cited in the "Risk Factors," "Legal Proceedings" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of, and elsewhere in, the Company's SEC filings, copies of which may be obtained from the SEC website, www.sec.gov, or by contacting the investor relations department of Genesco via the Company's website, www.genesco.com. Many of the factors that will determine the outcome of the subject matter of this release are beyond Genesco's ability to control or predict. Genesco undertakes no obligation to release publicly the results of any revisions to these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. Forward-looking statements reflect the expectations of the Company at the time they are made. The Company disclaims any obligation to update such statements.

Important Additional Information and Where to Find It

Genesco has filed a definitive proxy statement (the "Proxy Statement") and accompanying proxy card in connection with the solicitation of proxies for the 2021 annual meeting of Genesco shareholders (the "Annual Meeting"). INVESTORS AND SHAREHOLDERS ARE STRONGLY ENCOURAGED TO READ THE PROXY STATEMENT AND ACCOMPANYING PROXY CARD AND OTHER DOCUMENTS FILED WITH THE U.S. SECURITIES AND EXCHANGE COMMISSION (THE "SEC") CAREFULLY AND IN THEIR ENTIRETY WHEN THEY BECOME AVAILABLE AS THEY WILL CONTAIN IMPORTANT INFORMATION. Shareholders may obtain the Proxy Statement, any amendments or supplements to the Proxy Statement and other documents filed by Genesco with the SEC for no charge at the SEC's website at <u>www.sec.gov</u>. Copies will also be available at no charge in the Investors section of Genesco's corporate website at <u>www.genesco.com</u>.

Participants in the Solicitation

Genesco, its directors and certain of its executive officers may be deemed to be participants in the solicitation of proxies from Genesco shareholders in connection with the matters to be considered at the Annual Meeting. Information regarding the names of Genesco's directors and executive officers and certain other individuals and their respective interests in Genesco by security holdings or otherwise is set forth in the Annual Report on Form 10-K of Genesco for the fiscal year ended January 30, 2021, and in the Proxy Statement. To the extent holdings of such participants in Genesco's securities have changed since the amounts described in the Proxy Statement, such changes have been reflected on Initial Statements of Beneficial Ownership on Form 3 or Statements of Change in Ownership on Form 4 filed with the SEC.

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Media Contacts Claire S. McCall cmccall@genesco.com (615) 308-2483

Or

Jared Levy / Danya Al-Qattan Sard Verbinnen & Co Genesco-SVC@sardverb.com

Investor Contacts Tom George tgeorge@genesco.com (615) 367-7465

Or

David Slater dslater@genesco.com (615) 367-7604 On June 18, 2021, the Company mailed the following letter to the shareholders of the Company.



Your Board of Directors Seeks Your Support at Our Upcoming Annual Meeting of Shareholders



Protect the Value of Your Investment by Voting **FOR** ALL 9 Highly Qualified Genesco Director Nominees using the Enclosed **BLUE Proxy Card** Today

GENESCO

DEAR FELLOW SHAREHOLDER,

Our Board of Directors is successfully transforming Genesco's business strategy and operations to succeed in a rapidly evolving retail environment. The Board recognized that change was necessary and decisively pivoted our strategy, bringing on new senior management, investing in digital capabilities, focusing relentiessly on execution, and reshaping the Board with directors in digital capabilities. who bring valuable skills and experience to accelerate our new footwear focused strategy. These proceive initiatives over the past few years are producing clear, positive results for shar underscoring the fact that we have the right strategy, management team, and Board i to continue enhancing long-term value for shareholders. olders ard in place

Meanwhile, hedge fund Legion Partners Asset Management LLC ("Legion") is seeking to replace all four of our highly qualified independent directors with any tenure, with nominees who, in our view, lack the skills, experience, and track records needed to deliver sustainable, long-term value to shareholders. This would force the turnover of 100% of the independent directors in less than a nine-month period, leading to an average Board tenure of only four months. Legion has made no effort to engage constructively with Genesco regarding Legion's proposed nominees and has failed to bring forward any value-creating ideas. Do not let Legion's baseless campaign and slate of unqualified directors disrupt our momentum.



We urge you to support our strong track record of financial performance, shareholder value creation, and fit for purpose Board by voting FOR ALL of Genesco's nine director nominees using the **BLUE** proxy card today

OUR THOUGHTFUL, HIGHLY ENGAGED & INDEPENDENT BOARD HAS MADE DECISIVE CHANGES TO ADVANCE GENESCO'S STRATEGY

Our Board has a strong track record of accountability and being a good steward of capital, making necessary and decisive changes to strengthen and grow Genesco's business and drive long-term shareholder value. Genesco's Board has and will continue to act as its own change agent – and take necessary action when warranted.

Genesco pivoted to a footwear focused strategy in early 2018 when the Board completed a comprehensive strategic review process, resulting in the sale of Lids Sports Group. The sale of Lids, which accounted for 25% of Genesco's revenue, allowed Genesco to sharpen its focus on its industry-leading footwear platform. Since the completion of the sale of Lids in February 2019, our Board hos continued to transform the Company strategically and through a cohesive set of Board and executive changes to deliver sustainable value to shareholders.

Vote the BLUE proxy card today

STRATEGY BASED CHANGES

- Completed sale of Lids, February 2019
- Developed 20-point plan for Schuh turnaround, early 2019
- Footwear focused strategy launched, 2019
- Signed Levi's license; closed Togast acquisition, January . acquisi 2020
- Announced six strategic pillars to drive growth over a five-year plan, March 2020 .
- Developed PIVOT plan for Johnston & Murphy transformation, . early 2021

Mario Gallione appointed new head of Journeys, June 2018 Mimi Vaughn named COO, May 2019

MANAGEMENT

CHANGES

- Danny Ewoldsen appointed new head of Johnston & Murphy, June 2019
- Scott Becker named ж General Counsel and Secretary, October 2019
- Mimi Vaughn named CEO, February 2020 .

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- Tom George appointed CFO, December 2020 .
 - Parag Desai appointed Chief Strategy and Digital Officer, May 2021

Angel Martinez, Mary Meixelsperger and Greg Sandfort appointed to the Board, May 2021

BOARD

CHANGES

Matt Diamond elected Lead Independent Director, June 2019

Mimi Vaughn appointed to Board, October 2019

James Bradford

John Lambros

James Bradford and Robert Dennis retired from Board; Mimi Vaughn elected Board Chair, July 2020

appointed to the Board, October 2020

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Marty Dickens and Kathleen Mason to retire from Board, July 2021

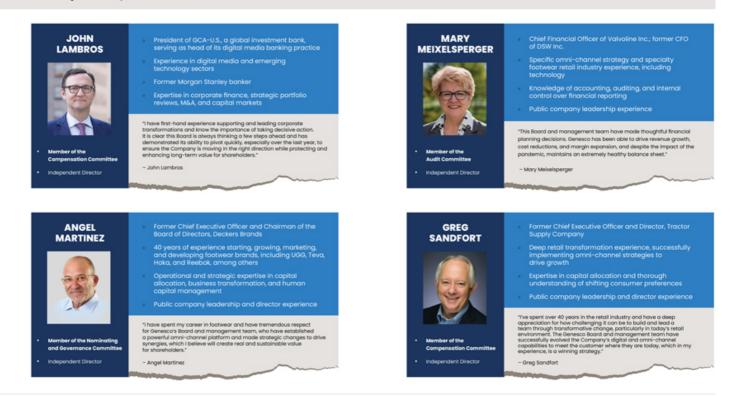
These changes are delivering clear and tangible results for shareholders. Since Mimi Vaughn assumed the role of CEO in February 2020, Genesco has delivered a total shareholder return of 46% with significant sequential improvement in revenue and operating income every quarter since the pandemic began (QI FY2021), and over \$130 million of free cash flow for FY2021² – all against the backdrop of a rapidly evolving retail environment and unprecedented challenges due to the pandemic. These positive results highlight Genesco's ability to evolve and transform with retail and brand trends, such as the need to participate fully in eCommerce, and the Board recognized the need to change well before the pandemic. As a result, Genesco has shown a strong ability to perform in a post-pandemic market.

Total shareholder return ("TSR") calculated from January 31, 2020, date of Vaughn's appointment as CEO, to June H, 2021
 Tree Crash Row defined as Crash From Coercitions (\$168 million) less Capital Expenditures (\$34 million)

To learn more visit GenescoDrivingValue.com

MEET OUR NEW INDEPENDENT DIRECTORS

Our new independent directors bring years of meaningful public company leadership, operating management, and deep expertise in brands and the retail sector, including footwear, as well as digital media, corporate finance, and M&A. The Board has determined, after an extensive evaluation process, that these skills are essential to our efforts to deliver long-term, sustainable shareholder value.



Vote the BLUE proxy card today

To learn more visit GenescoDrivingValue.com

OUR BOARD HAS THE RIGHT SKILLS AND EXPERIENCE TO LEAD GENESCO FORWARD WHILE LEGION'S SLATE LACKS THE EXPERIENCE, TRACK RECORD, AND LEADERSHIP REQUIRED TO **DELIVER SHAREHOLDER VALUE**

Genesco has outlined a clear and synergistic six pillar strategy to deliver sustained and profitable growth, and it has formed a Board with the core competencies aligned with our strategy. Collectively, Genesco's directors bring a wealth of leadership experience, financial, profit strateg ic and retail expertise, and strong track records of building enduring brands and creating sustainable value for shareholders.

In contrast, Legion's slate raises many serious concerns for us. Legion has failed to present any In contrast, Legion's slate raises many serious concerns for us. Legion has failed to present any discernible strategy or describe how their nominees will complement their "vision" for Genesco and drive value for shareholders. Legion seeks to replace the four incumbent independent directors with any tenure, forcing the turnover of 100% of the independent directors in less than a nine-month period, leading to an average board tenure of only four months. Substantively, Legion's slate lacks meaningful direct experience in footwear and none of its candidates have operated an eCommerce business that is anywhere close to the size of Genesco's. Only two of Legion's minese have public company experience as a director or C-suite executive, and those two nominees have an average board tenure of only L4 years. They also have track records of presiding over companies that have destroyed shareholder value.

In sum, we believe Legion is a short-term oriented shareholder, and electing its nominees to replace our independent and highly qualified directors, who have the skills and experience needed to drive Genesco forward, **could destroy value and have serious negative consequences for you and your fellow shareholders**.

LEGION IS SEEKING TO REPLACE HIGHLY SKILLED AND EXPERIENCED DIRECTORS WITH CANDIDATES WHO LACK THE **EXPERIENCE AND SKILLS WE HAVE IDENTIFIED AS ESSENTIAL** TO CREATE SHAREHOLDER VALUE



Vote the BLUE proxy card today

KEVIN MCDERMOTT \otimes Choir of the Audit
 Independent Direct Many companies where she served on the board have gone bankrupt, de-listed, or had significant stock price decline during her tenure × Extensive financial accounting and regulatory × Serves on a competitor's Board that may not be able to continue as a going concern 30+ years of public accounting experience with KPMQ, and a CPA and qualified NYSE and NASDAQ financial expert × Does not have public company C-suite leadership experience × Does not have retail or eCon THURGOOD MARSHALL, JR. X

Co-Leo H Corporate governance expert with experience crafting guidance regarding ethics compliance and corporate governance

- Significant public service and government experience as Assistant to the President and Cabinet Secretary in the Clinton Administratic and Chair of the USPS Board of Governors
- Diversity, Equity and Inclusion champion
- JOANNA BARSH Chair of the Comp Co-Leads 150 Sub-

- Deep experience in retail/consumer sectors, business transformations, and growth and performance improvements
 Fourth woman elected Senior Partner at Motimery & Compony, founded global leadership development program
 Publicly recognized leader and advocate for Diversity, Equity and inclusion at work throug her award-winning books and programs

We strongly urge shareholders to vote the BLUE proxy card FOR ALL our highly qualified and experienced director nominees.

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We look forward to engaging with you further as the Annual Meeting approaches, and as always, we appreciate your investment in Genesco.

ncerely, The Genesco Board of Directors

To learn more visit GenescoDrivingValue.com

MARJORIE BOWEN

MARGENETT

Does not have public company C-suite leadership experience and has no prior public company board experience

Does not have experience in retail, eCon or consumer goods

MOORE-ROBERTS

HOBART SICHEL

Genesco considered Mr. Sichel as a potential director candidate in fall 2020 and did not mov forward given his narrowly focused skills and experience in digital marketing

nd experier

× Does not have prior public bo

YOUR VOTE IS IMPORTANT

No Matter How Many or How Few Shares You Own

VOTE THE BLUE PROXY CARD TODAY

Support your strong board members by voting the BLUE proxy card online or by telephone. You may also sign, date and return the enclosed BLUE proxy card by mail.

DISCARD THE WHITE PROXY CARD FROM LEGION PARTNERS

Voting the WHITE proxy card, even if in protest, will revoke any previous proxy you submitted using the BLUE proxy card. Only your latest-dated proxy counts.

If you have any questions or need help voting your BLUE proxy card, please call the firm assisting us with the solicitation of proxies:

Innisfree

1 (877) 825-8772 (toll-free from the U.S. and Canada)

+1 (412) 232-3651 (from other locations)

For more information, visit GenescoDrivingValue.com

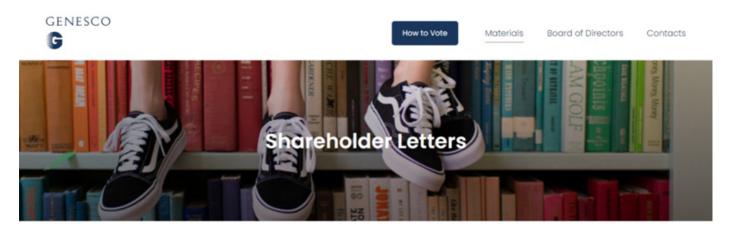
FORWARD-LOOKING STATEMENTS

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In the souch at two rectors and certain of its executive officers may be deemed to be particips with the matters to be considered at the Annual Meeting. Information regard train other individuals and their respective interests in Genesco by securit enesco for the fiscal year ended January 30, 2021, and in the Proxy Statement changed since the amounts described in the Proxy Statement, such char solicitation or prove names of Genesco's dire or otherwise is set forth extent holdings of such The following were posted by the Company to www.GenescoDrivingValue.com on June 18, 2021.



June 18, 2021 Genesco Shareholder Letter - June 18, 2021

June 07, 2021 Genesco Shareholder Letter - June 7, 2021

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Disclaimers





Materials



June 18, 2021

Genesco Sends Letter to Shareholders Highlighting Strength of its Board and Strategy

June 07, 2021

Genesco Files Definitive Proxy Materials and Issues Letter to Shareholders

May 21, 2021

Genesco Strengthens Board with Appointments of Three New Independent Directors

April 12, 2021

Genesco Confirms Receipt of Director Nominations From Legion Partners

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