GENESCO (Logo)

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(Mark One) [X]	FORM 10-Q Quarterly Report Pursuant To	
	Section 13 or 15(d) of the Securities Exchange Act of 1934 For Quarter Ended April 30, 1994	
[]	Transition Report Pursuant To Section 13 or 15(d) of the Securities Exchange Act of 1934	
	Securities and Exchange Commission Washington, D.C. 20549 Commission File No. 1-3083	
		GENESCO INC. A Tennessee Corporation I.R.S. No. 62-0211340
		Genesco Park 1415 Murfreesboro Road
		Nashville, Tennessee 37217-2895 Telephone 615/367-7000
		Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports with the Commission) and (2) has been subject to such filing requirements for the past 90 days. Yes X No

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Common Shares Outstanding June 3, 1994 - 24,797,449

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GENESCO INC. AND CONSOLIDATED SUBSIDIARIES Consolidated Balance Sheet In Thousands

	April 30, 1994	January 31, 1994	April 30, 1993
ASSETS CURRENT ASSETS			
Cash and short-term investments	\$ 4,135	\$ 3,625	\$ 2,900
Accounts receivable	75,621	66,006	78,55
Inventories	158,544	155,120	166,47
Other current assets	6,753	5,839	6,67
Total current assets	245,053	230,590	254,60
Plant, equipment and capital leases	42,080	42,909	46,46
Goodwill and other intangibles	18,513	18,590	19,99
Other non-current assets	16,939	17,297	19,10
TOTAL ASSETS	\$322, 585	\$309,386	\$340,17
LIABILITIES AND SHAREHOLDERS' EQUITY			
CURRENT LIABILITIES			
Notes payable	\$ 1,832	\$ 69	\$ 1,67
Current payments on capital leases	2,402	2,365	1,81
Accounts payable and accrued liabilities	65,886	68,062	56,50
Total current liabilities	70,120	70,496	59,99
Long-term debt	106,000	90,000	77,00
Capital leases	12,233	12,888	12,62
Other long-term liabilities	38,325	37,279	31,26
Contingent liabilities SHAREHOLDERS' EQUITY:	-	-	
Non-redeemable preferred stock	7,979	8,064	8,23
Common shareholders' equity:	.,	0,001	0,20
Par value of issued shares	24,797	24,793	24,45
Additional paid-in capital	121,630	121,634	119,90
Retained earnings (deficit)	(26,063)	(23,241)	28,19
Minimum pension liability	(9,964)	(9,964)	-0
Treasury shares, at cost Foreign currency translation adjustments	(17,857) (4,615)	(17,857) (4,706)	(17,85 (3,62
Fotal shareholders' equity	95,907	98,723	159,29
	,	,	,

The accompanying Notes are an integral part of these Financial Statements.

GENESCO INC. AND CONSOLIDATED SUBSIDIARIES Consolidated Earnings Three Months Ended April 30 In Thousands

	1994	1993
Net sales	\$130,632	\$128,384
Cost of sales	87,291	81,681
Selling and administrative expenses	43,421	45,030
Earnings (loss) from operations before		
other income and expenses	(80)	1,673
Other expenses (income):		
Interest expense	2,806	2,391
Other income	(354)	(27)
Total other expenses, net	2,452	2,364
Loss before income taxes and cumulative effect		
of change in accounting principle	(2,532)	(691)
Income taxes	141	51
Loss before cumulative effect of change in		
accounting principle	(2,673)	(742)
Cumulative effect of change in accounting for postretirement benefits	- 0 -	(2,273)
NET LOSS	\$ (2,673)	\$ (3,015)
Loss per common share:		
Before cumulative effect of change in accounting principle	\$ (.11)	\$ (.03)
Postretirement benefits	\$ (.11) \$ .00	\$ (.03) \$ (.10)
Net loss	\$ (.11)	\$ (.13)

The accompanying Notes are an integral part of these  $\ensuremath{\mathsf{Financial}}$  Statements.

	1994	1993
OPERATIONS:		
Net loss	\$ (2,673)	\$ (3,015)
Noncash charges to earnings: Depreciation and amortization	2,493	2,519
Postretirement benefits	-0-	2,313
Provision for losses on accounts receivable	417	572
Other	63	168
Net cash provided by operations before		
working capital and other changes	300	2,517
Effect on cash of changes in working		
capital and other assets and liabilities:	(10,091)	(7 201)
Accounts receivable Inventories	(10,081) (3,424)	(7,381) (14,936)
Other current assets	(914)	126
Accounts payable and accrued liabilities	(2,177)	(9,285)
Other assets and liabilities	1,310	1,177
Net cash used in operations	(14,986)	(27,782)
INVESTING ACTIVITIES:		
Capital expenditures	(1,564)	(1,646)
Proceeds from disposal of plant and equipment	156	15
Net cash used in investing activities	(1,408)	(1,631)
FINANCING ACTIVITIES:		
Long-term borrowings	- 0 -	75,000
Net borrowings (repayments) under	16,000	(20,000)
revolving credit agreement Net change in short-term borrowings	16,000 1,763	(20,000) 1,670
Payments of long-term debt	-0-	(32,000)
Payments on capital leases	(617)	(456)
Exercise of options and warrants	6	5,919
Deferred note expense	- 0 -	(2,550)
Dividends paid Other	-0-	(77)
Utiler	(248)	(10)
Net cash provided by financing activities	16,904	27,496
NET CASH FLOW	510	(1,917)
Cash and short-term investments at beginning of period	3,625	4,817
CASH AND SHORT-TERM INVESTMENTS AT END OF PERIOD	\$ 4,135	\$ 2,900
SUPPLEMENTAL CASH FLOW INFORMATION:	·	
Net cash paid (received) for:	<b>* ·</b> · <b>5</b> 05	<b>•</b> • • • • •
Interest Income taxes	\$ 4,529 (269)	\$ 868 48
Income taxes		48

The accompanying Notes are an integral part of these  $\ensuremath{\mathsf{Financial}}$  Statements.

GENESCO INC. AND CONSOLIDATED SUBSIDIARIES Consolidated Shareholders' Equity In Thousands

	Pre	Total ferred	Commo		Retained Earnings	Treasury	Foreign Currency Translation	Minimum Pension Liability	Total Share- holders'
		Stock	Stoc	k Capital	(Deficit)	Stock	Adjustments	Adjustment	Equity
Balance January 31, 1993	\$	8,305	\$ 23,65	8 \$114,706	\$ 31,283	\$(17,857)	\$ (5,044)	\$-0-	\$155,051
Exercise of options and warrants		-0-	1,13	2 6,743	-0-	-0-	-0-	- 0 -	7,875
Translation adjustment		- 0 -	- 0	0 -	- 0 -	- 0 -	338	- 0 -	338
Net loss		- 0 -	- 0	0 -	(54,292)	- 0 -	- 0 -	- 0 -	(54,292)
Preferred dividends		- 0 -	- 0	0 -	(232)	- 0 -	- 0 -	- 0 -	(232)
Minimum pension liability adjustmen	t	- 0 -	- 0	0 -	- 0 -	- 0 -	- 0 -	(9,964)	(9,964)
Other		(241)		3 185	- 0 -	- 0 -	- 0 -	- 0 -	(53)
Balance January 31, 1994	\$	8,064	\$ 24,79	3 \$121,634	\$(23,241)	\$(17,857)	\$ (4,706)	\$ (9,964)	\$ 98,723
Exercise of options		-0-		2 4	-0-	-0-	-0-	- 0 -	6
Translation adjustment		- 0 -	- 0	0 -	- 0 -	- 0 -	91	- 0 -	91
Net loss		- 0 -	- 0	0 -	(2,673)	- 0 -	- 0 -	- 0 -	(2,673)
Other		(85)		2 (8)	(149)	- 0 -	- 0 -	- 0 -	(240)
Balance April 30, 1994	\$	7,979	\$ 24,79	7 \$121,630	\$(26,063)	\$(17,857)	\$ (4,615)	\$ (9,964)	\$ 95,907

The accompanying Notes are an integral part of these Financial Statements.

NOTE 1

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# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### INTERIM STATEMENTS

The consolidated financial statements contained in this report are unaudited but reflect all adjustments, consisting of only normal recurring adjustments, necessary for a fair presentation of the results for the interim periods of the fiscal year ending January 31, 1995 ("Fiscal 1995") and of the fiscal year ended January 31, 1994 ("Fiscal 1994"). The results of operations for any interim period are not necessarily indicative of results for the full year. The financial statements should be read in conjunction with the financial statements and notes thereto included in the annual report on Form 10-K.

#### BASIS OF CONSOLIDATION

All subsidiaries are included in the consolidated financial statements. All significant intercompany transactions and accounts have been eliminated.

### CASH AND SHORT-TERM INVESTMENTS

There were no short-term investments at January 31, 1994 or April 30, 1994. Short-term investments are highly-liquid debt instruments having an original maturity of three months or less.

#### INVENTORIES

Inventories of wholesaling and manufacturing companies are stated at the lower of cost or market, determined principally by the first-in, first-out method. Retail inventories are determined by the retail method.

## PLANT, EQUIPMENT AND CAPITAL LEASES

Plant, equipment and capital leases are recorded at cost and depreciated or amortized over the estimated useful life of related assets. Depreciation and amortization expense is computed principally by the straight-line method.

### GOODWILL AND OTHER INTANGIBLES

Goodwill and other intangibles consist primarily of the excess of purchase price over fair value of net assets acquired in acquisitions. Goodwill is being amortized on a straight-line basis over 40 years. The Company periodically assesses the realizability of intangible assets taking into consideration such factors as expected cash flows and operating strategies.

#### FOREIGN CURRENCY TRANSLATION

Assets and liabilities of foreign operations are translated at the exchange rate on the balance sheet date. Income and expenses are translated at the average exchange rates prevailing during the period. Unrealized translation adjustments are reported as a separate component of shareholders' equity.

GENESCO Inc. and Consolidated Subsidiaries Notes to Consolidated Financial Statements

NOTE 1

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

## HEDGING CONTRACTS

In order to reduce exposure to foreign currency exchange rate fluctuations in connection with inventory purchase commitments, the Company enters into foreign currency forward exchange contracts. At January 31, 1994 and April 30, 1994, the Company had approximately \$7.1 million and \$7.8 million, respectively, of such contracts outstanding. Gains and losses arising from these contracts offset gains and losses from the underlying hedged transactions. The Company continually monitors the credit quality of the major national and regional financial institutions with whom it enters into such contracts.

#### POSTRETIREMENT BENEFITS

Substantially all full-time employees are covered by pension plans. For its defined benefit plan, the Company funds at least the minimum amount required by the Employee Retirement Income Security Act. The Company expenses the multiemployer plan contributions required to be funded under collective bargaining agreements.

The Company implemented Statement of Financial Accounting Standards (SFAS) 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions" in the first quarter of Fiscal 1994. This statement requires accrual of postretirement benefits such as life insurance and health care over the period the employee provides services to the Company.

#### ENVIRONMENTAL COSTS

Environmental expenditures relating to current operations are expensed or capitalized as appropriate. Expenditures relating to an existing condition caused by past operations, and which do not contribute to current or future revenue generation, are expensed. Liabilities are recorded when environmental assessments and/or remedial efforts are probable and the costs can be reasonably estimated and are evaluated independently of any future claims for recovery. Generally, the timing of these accruals coincides with completion of a feasibility study or the Company's commitment to a formal plan of action.

### INCOME TAXES

Income taxes are accounted for in accordance with SFAS 109, "Accounting for Income Taxes". SFAS 109, which superseded SFAS 96, was adopted in the first quarter of Fiscal 1994. SFAS 109 adoption had no effect on earnings and only resulted in reclassifications of the deferred tax assets in the balance sheet. Deferred income taxes are provided for the timing differences between reported earnings and taxable income.



## NOTE 2 BUSINESS ACQUISITION

# LAMAR MANUFACTURING COMPANY

On August 12, 1993, GCO Apparel Corporation, a newly formed subsidiary of the Company, acquired all of the men's clothing manufacturing assets and assumed certain liabilities of LaMar Manufacturing Company, a manufacturer of moderately priced tailored clothing. The purchase price was approximately \$11.8 million. The purchase price included \$10.9 million of cash and \$900,000 of deferred payments that will be completed by August 1995. In addition, the Company paid acquisition expenses of approximately \$500,000. The acquisition was financed through revolving credit borrowings.

### NOTE 3 ACCOUNTS RECEIVABLE

IN THOUSANDS	APRIL 30, 1994	JANUARY 31, 1994
Trade accounts receivable	\$ 76,719	\$ 67,174
Miscellaneous receivables	3,135	3,406
Total receivables	79,854	70,580
Allowance for bad debts	(2,169)	(2,065)
Other allowances	(2,064)	(2,509)
NET ACCOUNTS RECEIVABLE	\$ 75,621	\$ 66,006

On April 30, 1994, approximately 4% of the Company's trade receivables are from retailers who have been acquired in leveraged buy-out transactions. The Company closely monitors these receivables.

#### NOTE 4 INVENTORIES

IN THOUSANDS	APRIL 30, 1994	JANUARY 31, 1994
Raw materials Work in process Finished goods Retail merchandise	\$ 20,794 12,779 75,064 49,907	\$ 21,305 15,786 71,981 46,048
TOTAL INVENTORIES	\$158,544	\$155,120

NOTE 5 PLANT, EQUIPMENT AND CAPITAL LEASES, NET

IN THOUSANDS	APRIL 30, 1994	JANUARY 31, 1994
Plant and equipment:		
Land	\$ 486	\$ 485
Buildings and building equipment	5,551	5,830
Machinery, furniture and fixtures	43,993	45,105
Construction in progress	2,155	1,550
Improvements to leased property	41,815	43,474
Capital leases:		
Land	592	592
Buildings	11,134	11,203
Machinery, furniture and fixtures	10,213	10,324
Plant, equipment and capital leases, at cost Accumulated depreciation and amortization:	115,939	118,563
Plant and equipment	(62,926)	(64,642)
Capital leases	(10,933)	(11,012)
Net Plant, Equipment and Capital Leases	\$ 42,080	\$ 42,909

NOTE 6 LEGAL PROCEEDINGS

The Company is subject to several administrative orders issued by the Tennessee Department of Environment and Conservation directing the Company to implement plans designed to remedy possible ground water contamination and to manage source area material which was generated by a divested operating division and which was deposited on a site in a rural area near Nashville, Tennessee. Substantially all source material and ground water remedial actions have been implemented. The Company believes that it has fully provided for the costs to be incurred with respect to these remedial actions.

In addition to the administrative proceedings described above, the Company was named as a defendant in nine civil actions originally filed on behalf of 29 individuals who reside or own property in the vicinity of the site described above. The plaintiffs alleged that the Company is liable for creating a nuisance and a hazardous condition and for negligence based upon the alleged violation of several state and federal environmental statutes. The plaintiffs sought recovery for personal injuries and property damages totalling \$17.6 million, punitive damages totalling \$19.5 million and certain costs and expenses, including attorneys' fees. The Company has concluded settlement agreements with 20 individual plaintiffs, providing for payments by the Company aggregating approximately \$550,000 and the purchase of a residence at an appraised value of approximately \$170,000. The claims dismissed pursuant to the settlement agreements involve approximately \$9.1 million in alleged compensatory damages and \$13.1 million in punitive damages. In light of the settlements already reached, management believes that resolution of the remaining actions will not have a material adverse effect on either the Company's results of future operations or on its financial condition.

The Company is also a defendant in two separate civil actions filed by the State of New York; one against the City of Gloversville, New York, and 33 other private defendants; and the other against the City of Johnstown, New York, and 14 other private defendants. In addition, third party complaints and cross claims have been filed against numerous other entities, including the Company, in both actions. These actions arise out of the alleged disposal of certain hazardous material directly or indirectly in municipal landfills. The complaints in both cases allege the defendants, together with other contributors to the municipal landfills, are liable under a federal environmental statute and certain common law theories for the costs of investigating and performing remedial actions required to be taken with respect to the landfills and damages to the natural resources.

The environmental authorities have issued decisions selecting plans of remediation with respect to the Johnstown and Gloversville sites which have estimated costs of \$16.5 million and \$28.3 million, respectively.

NOTE 6 LEGAL PROCEEDINGS, CONTINUED

The Company has filed answers to the complaints in both the Johnstown and Gloversville cases denying liability and asserting numerous defenses. The Company has established a provision in the amount of \$1,000,000 to cover its estimated share of future remediation costs, including a \$500,000 charge in the third quarter ended October 31, 1993. Because of uncertainties related to the ability or willingness of the other defendants, including the municipalities involved, to pay a portion of such costs, the availability of State funding to pay a portion of such costs, the insurance coverage available to the various defendants, the applicability of joint and several liability and the basis for contribution claims among the defendants, management is presently unable to predict the outcome or to estimate the extent of any additional liability the Company may incur with respect to either of the Johnstown or Gloversville actions.

The Company has entered into a stipulation of settlement with the United States Department of Justice and the United States Environmental Protection Agency ("EPA") dismissing a civil action against the Company for alleged violations of the federal Clean Water Act and the pre-treatment standards for leather tanning and finishing adopted thereunder in connection with wastewater discharges from a facility of the Company into the Muskegon County Wastewater Management System sewage treatment system at Whitehall, Michigan. The stipulation of settlement was approved by the court on December 16, 1993 and the Company has paid a civil penalty of \$550,000 to resolve all claims asserted in the complaint.

On January 7, 1993, 23 former holders of the Company's series 2, 3 and 4 subordinated serial preferred stock filed a civil action against the Company and certain officers, in the United States District Court for the Southern District of New York (the "U.S. District Court Action"). The plaintiffs allege that the defendants misrepresented and failed to disclose material facts to representatives of the plaintiffs in connection with exchange offers which were made by the Company to the plaintiffs and other holders of the Company's series 1, 2, 3 and 4 subordinated serial preferred stock from June 23, 1988 to August 1, 1988. The plaintiffs contend that had they been aware of the misrepresentations and omissions, they would not have agreed to exchange their shares pursuant to the exchange offers. The plaintiffs allege breach of fiduciary duty and fraudulent and negligent misrepresentations and seek damages in excess of \$10 million, costs, attorneys' fees, interest and punitive damages in an unspecified amount. By order dated December 2, 1993, the U.S. District Court denied a motion for judgement on the pleadings filed on behalf of all defendants. The Company and the individual defendants intend to vigorously defend the U.S. District Court Action. The Company is unable to predict if the U.S. District Court Action will have a material adverse effect on the Company's results of operations or financial condition.

NOTE 6 LEGAL PROCEEDINGS, CONTINUED

The U.S. District Court Action is based, in part, on a judicial determination on July 29, 1992 of the fair value of the Company's series 2 and 3 subordinated serial preferred stock in an appraisal action in the Chancery Court for Davidson County, Tennessee (the "Chancery Court The Chancery Court Action was commenced after certain Action"). preferred shareholders dissented from certain charter amendments approved by shareholders on February 4, 1988 and demanded the fair value of their shares. The Chancery Court determined that the fair values of a share of series 2 was \$131.32 and of a share of the series 3 was \$193.11 (which amounts are in excess of the mandatory redemption and liquidation values of a share of series 2 subordinated serial preferred stock and of the optional redemption and liquidation values of a share of series 3 subordinated serial preferred stock), compared with \$91 a share for the series 2 and \$46 a share for the series 3 previously paid by the Company as the fair value of such shares. The Chancery Court ordered the Company to pay to Jacob Landis, the only shareholder who prosecuted his dissenter's rights, the additional sum of \$358,062 plus interest at 10% from July 29, 1992, attorneys' fees and costs to be determined in further proceedings. The Company appealed the Chancery Court's decision, and on September 1, 1993 the Tennessee Court of Appeals affirmed the Chancery Court's decision and remanded the case to the Chancellor for further proceedings. The Company filed a petition to the Tennessee Supreme Court to review the case, which the court denied on January 31, 1994. The Company paid the amount of the judgement plus accrued interest on February 4, 1994. The dissenting shareholder has filed an application with the Chancery Court for legal fees and expenses of approximately \$800,000. The Company believes the amount is excessive and that such expenses are unjustified and is opposing the application.

On May 13, 1993 the landlord of a building in New York City in which the Company was the sole tenant filed a civil action in the Supreme Court of the State of New York claiming that the Company breached the lease for the premises and negligently allowed the premises to deteriorate. The complaint seeks compensatory damages of \$2.5 million and punitive damages of \$5 million. On June 8, 1993 the Company removed the action to the United States District Court for the Southern District of New York.

At various times in 1990 and 1991 (i) the Canadian Department of National Revenue, Taxation (the "Department"), the Alberta Corporate Tax Administration and the Ontario Ministry of Revenue made tax reassessments relating to the deductibility of interest expense incurred by one of the Company's Canadian subsidiaries on funds borrowed from the Company and (ii) the Department made tax reassessments relating to non-resident withholding tax with respect to the payment by that subsidiary of its loan from the Company and with respect to interest on loans by that subsidiary to the Company. These reassessments, which the Company has calculated to be approximately Canadian \$18.7 million including interest (approximately U.S. \$14.1 million) at January 31, 1994, were made against Agnew Group, Inc., the corporate successor to the purchaser of the Company's Canadian operations (the "Taxpayer").

NOTE 6 LEGAL PROCEEDINGS, CONTINUED

The Taxpayer has made indemnification claims with respect to all such reassessments pursuant to the indemnification provisions in the stock purchase agreement dated as of January 23, 1987 relating to the sale of the Company's Canadian operations, and the Company has assumed the defense of the Taxpayer. On behalf of the Taxpayer, the Company has filed notices of objections to all of the reassessments and has appealed the confirmation by the Minister of National Revenue of the Federal interest deductibility reassessments by filing a statement of claim in the Federal Court of Canada. The Provincial reassessments will be held in abeyance pending the outcome of the Federal Court action. The Company has also filed notices of objection to the withholding tax reassessments on behalf of the Taxpayer.

Any liability which is finally determined to be owing by the Company as a result of the indemnification provisions of the share purchase agreement is subject to an offset of up to Canadian \$5,000,000 pursuant to a loan agreement dated February 6, 1987 among the Company, the purchaser and a former stockholder of the purchaser.

On February 4, 1994 the Taxpayer filed for protection under the Companies Creditors Arrangement Act and is seeking approval of a plan of compromise or arrangement with its creditors. Resolution of the Department's tax claims is a condition to any such plan.

The Company has entered into a settlement agreement, dated as of May 4, 1994, with the Taxpayer and the Department and has deposited, in full satisfaction of the Department's and the Taxpayer's claims against it, \$1.8 million (Canadian) with an escrow agent pending the entry by the Canadian Treasury Board of a Remission Order approving the terms of the settlement agreement. On May 10, 1994, the Ontario Court (General Division) approved the Taxpayer's plan of compromise or arrangement subject to the settlement agreement. The Company had previously made a provision for its liability to the Taxpayer in an amount greater than its payment under the settlement agreement. If the Remission Order has not been entered by August 31, 1994, the settlement agreement will have no effect and the Company's payment will be returned to it.

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### SIGNIFICANT DEVELOPMENTS

#### Restructuring Charge

Certain events and changes in operating strategies in the fourth quarter of the fiscal year ended January 31, 1994 ("Fiscal 1994") lead to a decision to restructure certain of the Company's operations and a reassessment of the recoverability of certain assets. As a result, the Company recorded a charge of \$29.4 million, for which no tax benefit is currently available. This charge reflected estimated costs of closing certain manufacturing facilities, effecting permanent work force reductions and closing 58 retail stores. The provision included \$15.8 million in asset write-downs and \$13.6 million of future consolidation costs, of which approximately \$12 million is expected to be incurred in the fiscal year ending January 31, 1995 ("Fiscal 1995"). The restructuring involves the elimination of approximately 1,200 jobs (20% of the Company's total work force in Fiscal 1994). The Company expects to fully implement the restructuring plan in Fiscal 1995. During the first quarter ended April 30, 1994, the Company closed a footwear plant, completed the closing of 27 retail stores and paid approximately \$2.8 million of the consolidation costs.

#### International Trade Developments

Manufacturers in China have become major suppliers to Genesco and other footwear companies in the United States. In Fiscal 1995 the Company expects to import footwear products from China having a total cost in the range of \$40 to \$45 million. In June 1994 the President of the United States recommended the continuation of China's most favored nation's status for bilateral trade purposes. Failure of Congress to follow the President's recommendation and continue to grant most favored nation's treatment to China would raise duties and significantly increase the cost of footwear and other products imported from China into the United States. It could also materially affect the Company's ability to source those products from other countries, because the Company would have to compete with other footwear companies, some of whom buy substantially greater quantities and have substantially greater resources, for productive capacity in other low-labor cost countries.

### RESULTS OF OPERATIONS - FIRST QUARTER FISCAL 1995 vs 1994

The Company's net sales in the first quarter ended April 30, 1994 increased 1.8% from the previous year. Total gross margin for the quarter decreased 7.2% and declined from 36.4% to 33.2% as a percentage of sales. Selling and administrative expenses decreased 3.6% and decreased as a percentage of sales from 35.1% to 33.2%. The pretax loss in the first quarter ended April 30, 1994 was \$2.5 million, compared to a pretax loss of \$700,000 in the quarter ended April 30, 1993. The Company reported a net loss of \$2.7 million (\$0.11 per share) in the first quarter ended April 30, 1994 compared to a net loss of \$3.0 million (\$.13 per share) last year. Last year's net loss includes a \$2.3 million (\$.10 per share) loss from the cumulative effect of changes in the method of accounting for postretirement benefits due to the implementation of Statement of Financial Accounting Standards No. 106.

	Three Months Ended April 30,		
	1994 (In Thous	1993 ands)	% Change
Sales	\$47,772	\$48,545	(1.6%)
Operating Income	\$ 1,308	\$ 848	54.2%
Operating Margin	2.7%	1.7%	

Despite an increase in comparable store sales of approximately 2%, net sales from footwear retail operations declined 1.6% in the quarter ended April 30, 1994 compared to the previous year due to the operation of 6% fewer stores in the first quarter ended April 30, 1994. The decrease in net sales is attributable to a \$1.2 million decline in accessory sales. The average price per pair decreased approximately 3%, but unit sales increased approximately 5%. Gross margin as a percentage of sales decreased slightly from 51.7% to 51.6%. Operating expenses decreased 1.8%, primarily due to operation of fewer stores, and decreased slightly as a percentage of sales from 49.9% to 49.8%. Operating income in the fiscal year ending January 31, 1995 does not include operating losses of the retail stores included in the Company's restructuring. Operating income in the first quarter ended April 30, 1993, adjusted to exclude results of the 58 stores included in the restructuring, was \$1,469,000. Current operating income of \$1,308,000 in the first quarter this year was lower than last year's adjusted operating income due to slightly lower margin as a percentage of sales.

Footwear Wholesale & Manufacturing

	Three Months Ended April 30,
	1994 1993 % Change
	(In Thousands)
Sales	. \$52,449 \$54,698 (4.1%)
Operating Income	. \$ 1,925 \$ 3,275 (41.2%)
Operating Margin	. 3.7% 6.0%

Net sales from footwear wholesale and manufacturing operations were \$2.2 million (4.1%) lower in the quarter ended April 30, 1994 than in the previous year, reflecting primarily lower sales of the Company's boot products. Sales of children shoes and tanned leather also declined.

Gross margin as a percentage of sales decreased from 28.0% to 25.8%, primarily due to volume-related manufacturing variances and price reductions to stimulate sales.

A sharp decline in the sale of boots lead to a decision in the latter part of Fiscal 1994 to curtail the production of boots. The lower volume of boots manufactured resulted in underabsorption of overhead and negative manufacturing variances despite the reduction in manufacturing capacity in the first quarter. See "Significant Developments-Restructuring Charge" above. Record boot sales in the first quarter last year resulted in positive manufacturing variances in the Company's boot plants.

Operating expenses decreased 3.8% but increased slightly as a percentage of sales from 22.2% to 22.3%, primarily because of increased co-op advertising and royalty expenses.

The decline in operating income is due to the decreased boot sales.

Tailored Clothing

	Three Months Ended April 30,
	1994 1993 % Change
	(In Thousands)
Sales	\$30,411 \$25,141 21.0%
Operating Income	\$ (139) \$ 1,186 -
Operating Margin	. (0.5%) 4.7%

Net sales from tailored clothing operations increased 21.0%. Net sales, excluding those of GCO Apparel Corporation ("GCO Apparel") which began operations in August 1993, declined by 1.4%.

Gross margin decreased 17% and declined as a percentage of sales from 24.9% to 17.0%. This decline was the result of industry-wide conditions and events described below which occurred in Fiscal 1993 and Fiscal 1994.

The United States market for tailored clothing has been shrinking, reflecting a long-term shift in consumer preferences toward more casual apparel, and the market share of lower-cost foreign and domestic, non-union manufacturers has been increasing at the expense of traditional domestic manufacturers like Greif. In addition, changes have occurred in the traditional channels of distribution for tailored clothing as a result of the consolidation (frequently in leveraged buyouts) of department stores, the declining number of independent men's specialty stores and the growth of off-price clothing merchants. All of these factors have led to increased demands by retailers for lower-priced clothing and promotional pricing.

In Fiscal 1993 and Fiscal 1994, the Greif Companies division ("Greif") implemented a plan to reduce its manufacturing costs to become more competitive. Greif reduced its manufacturing capacity through a reduction in employment and made changes in product specifications to lower labor and material costs. The products manufactured to the new specifications, which were shipped for the spring 1993 season, were not well-received by Greif's customers and led to higher than normal returns, allowances and discounts. Greif has made improvements in the quality of its products for spring 1994 despite having accepted orders based on lower-cost product specifications.

In the fourth quarter of Fiscal 1994 Greif was notified that its licenses for two Ralph Lauren brands of traditionally-styled clothing would not be renewed after the fall 1994 season and would be manufactured by a foreign manufacturer and sold at lower price points.

In addition to the factors described above, tailored clothing gross margin was adversely affected by the inclusion of GCO Apparel's low margin cut, make and trim operations which was acquired in August 1993 and was adversely affected by the shipment in the first quarter of lower-margin products that were produced at Greif in anticipation of a work stoppage in the third quarter of Fiscal 1994.

Operating expenses increased 2% but decreased as a percentage of sales from 20.1% to 16.9%. The increase in operating expenses is due to the inclusion of GCO Apparel's operating expenses. The reduction in operating income is attributable to lower Greif sales and lower gross margins.

As a result of continuing price pressures, the loss after the fall 1994 season of the Ralph Lauren brands and a decline in orders for the spring and fall 1994 seasons for Greif's other branded tailored clothing products, Greif does not expect to be profitable in Fiscal 1995. The Company believes that Greif must be able to manufacture and market high-quality branded products to up-scale retailers of better men's apparel in order to generate sufficient gross margin to operate profitably. Greif has redesigned and is attempting to market its Perry Ellis and Perry Ellis Portfolio brands and its other branded products in this manner for the spring 1995 season. Greif recently launched a newly designed line of traditionally-styled clothing under the Metropolis brand to replace the Ralph Lauren brands for the spring 1995 season. The plant closure actions provided for in the restructuring charge in the fourth quarter of Fiscal 1994 are expected to be taken in the third quarter of Fiscal 1995.

Any reduction in employment of employees covered by collective bargaining agreements beyond that anticipated in the restructuring plan provided for in Fiscal 1994 could result in the incurrence of withdrawal liability for Greif's portion of accumulated benefits in excess of the assets of the multiemployer pension plan applicable to Greif's covered employees. The maximum liability, and the corresponding maximum charge to earnings, that would result from a permanent cessation of Greif's obligation to contribute to the multiemployer plan or a cessation of all operations covered by collective bargaining agreements would be approximately \$15.7 million in Fiscal 1995. A 70% decline in Greif's contributions to the multiemployer plan or the permanent cessation of the obligation to contribute to the plan with respect to a facility could constitute a "partial withdrawal" and result in recognition of a portion of the withdrawal liability calculated on the basis of the decline in hours worked. The period over which any such withdrawal liability would have to be paid is based on the average number of historical hours worked and the contribution rate per hour but cannot exceed 20 years. The employment of fewer covered employees in connection with a further reduction in the scope of Greif's operations or the sale of all or a substantial portion of its business and assets could result in the recognition of withdrawal liability. Any such sale could also result in a failure to realize the full value of assets employed in Greif's business and the recognition of certain lesser liabilities not included in the restructuring provision.

#### Corporate and Interest Expenses

Corporate and other expenses were \$2.8 million compared to \$3.6 million for the same period last year, a decrease of 22%. The decrease in corporate expenses is due to lower compensation expenses due to the layoffs related to the restructuring and other staff reductions that occurred after the first quarter in Fiscal 1994 and due to the accrual of \$312,000 for bonuses in the first quarter of last year that were not accrued this year.

Interest expense increased \$415,000, or 17%, from the first quarter of last year because of an increase in average outstanding indebtedness and higher average interest rates.

	April 30,	
	1994	1993
Cash and short-term investments		\$ 2.9
Working capital	. \$174.9	\$194.6
maturities)		\$ 77.0
Current ratio	. 3.5x	4.2x

## Working Capital

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The Company's business is somewhat seasonal, with the Company's investment in inventory and accounts receivable reaching peaks in the spring and fall of each year. Cash flow from operations is generated principally in the fourth quarter of each fiscal year.

Cash used by operating activities was \$15.0 million in the first three months of Fiscal 1995 compared to \$27.8 million used by operating activities last year. The \$12.8 million improvement in cash flow from operating activities between the first quarter of Fiscal 1995 and the first quarter of Fiscal 1994 reflects reduced retail inventory from store closings and better inventory management and changes in accounts payable levels from changes in buying patterns.

A \$3.4 million increase in inventories from January 31, 1994 levels was due primarily to planned seasonal increases, while the \$7.9 million decrease in inventories compared with April 30, 1993 reflects lower retail inventory from store closings and the Company's tighter inventory controls.

Accounts receivable at April 30, 1994 increased \$9.6 million compared to January 31, 1994, primarily from increased footwear wholesale and tailored clothing sales. Accounts receivable at April 30, 1994 was \$2.9 million less than at April 30, 1993, primarily due to change in the sales mix.

Cash provided (or used) due to changes in accounts payable and accrued liabilities at April 30, 1994 and 1993 is as follows:

	Three Months Ended April 30,	
(In Thousands)	1994	1993
Accounts payable	\$ 3,498	\$(4,340)
Accrued liabilities	(5,675)	(4,945)
	\$(2,177)	\$(9,285)
	=======	=======

The fluctuations in accounts payable are due to changes in buying patterns (i.e., changes in the timing of purchases and shipments), payment terms negotiated with individual vendors and changes in inventory levels.

Revolving credit agreement borrowings increased by \$16 million during the three months ended April 30, 1994 to finance seasonal working capital increases, to finance operations and to fund approximately \$2.8 million of costs associated with the Company's restructuring. Revolving credit agreement borrowings declined by \$20 million during the three months ended April 30, 1993 due to the \$75 million financing completed February 1, 1993.

## Capital Expenditures and Acquisitions

Total capital expenditures in Fiscal 1995 are expected to be approximately \$10.6 million. These include expected retail expenditures of \$5.0 million to open approximately 24 new retail stores and to complete 37 major store renovations. Capital expenditures for wholesale and manufacturing operations and other purposes are expected to be approximately \$5.6 million.

On August 12, 1993, GCO Apparel acquired all of the men's clothing manufacturing assets and assumed certain liabilities of LaMar. See Note 2 to the Consolidated Financial Statements. The purchase price was approximately \$11.8 million, including \$10.9 million of cash and \$900,000 of deferred payments to be completed by August 1995. The acquisition was financed through revolving credit borrowings.

# Future Capital Needs

The Company expects that cash provided by operations will be sufficient to fund all of its capital expenditures during Fiscal 1995 and to temporarily pay down all of its revolving credit indebtedness under its \$100 million credit facility at January 31, 1995. The substantial improvement in cash flow planned for Fiscal 1995 is based upon expected improved operating results and lower working capital needs resulting from better footwear inventory management and substantial liquidation of working capital invested in the Ralph Lauren tailored clothing business. See "Results of Operations - First Quarter Fiscal 1995 vs 1994. -Tailored Clothing." Approximately \$12 million of consolidation costs that are expected to be incurred in Fiscal 1995 are expected to be offset by cash inflows from liquidation of assets employed in restructured operations.

The Company believes it will be able to comply with the financial covenants contained in its revolving credit agreement, as amended on January 31, 1994, and that the commitments under that agreement will be adequate to meet the Company's credit needs for Fiscal 1995. There were \$42.4 million of loans and letters of credit outstanding at April 30, 1994.

The restricted payments covenant contained in the Company's revolving credit agreement prohibits the Company from declaring dividends on the Company's capital stock. The aggregate annual dividend requirements on the Company's Subordinated Serial Preferred Stock, \$2.30 Series 1, \$4.75 Series 3 and \$4.75 Series 4, and on its \$1.50 Subordinated Cumulative Preferred Stock, is \$302,000. The Company is unable to predict when dividends may be reinstated.

On April 8, 1993 the Company entered into a letter of credit agreement, which was amended on January 31, 1994 and April 5, 1994, with a foreign bank, under which up to \$10,000,000 in letters of credit are available for issuance to the Company's suppliers in connection with the importation of foreign goods. The Agreement provides for the issuance through October 6, 1994 of letters of credit payable for periods not exceeding 180 days. At April 30, 1994, there was \$8.4 million of credit available under this letter of credit agreement.

The Company's English subsidiary, Mitre U.K., has a credit facility with a credit limit equal to the lesser of (i) 5.0 million pounds sterling (approximately U.S. \$7.5 million at April 30, 1994) or (ii) the aggregate of 75 percent of the value of current receivables and 50 percent of the value of inventory of Mitre U.K. The facility, which is guaranteed up to 4.3 million pounds sterling by the Company, permits borrowings for working capital of up to 2.0 million pounds sterling, the issuance of letters of credit of up to 3.5 million pounds sterling and the issuance of guarantee bonds and indemnities of up to 500,000 pounds sterling. This credit facility expires on September 14, 1994.

On August 2, 1993 the Company entered into a credit facility with a United States bank under which it may borrow up to 2,000,000. This facility expires on June 30, 1994.

On September 29, 1993 the Company entered into a credit facility with a foreign bank under which it may borrow up to \$15,000,000 at the bank's discretion. This facility, which is payable on demand, expires on August 31, 1994. At April 30, 1994, there was \$15,000,000 of credit available under this credit facility.

On April 27, 1994, Standard & Poor's announced that it had lowered the rating of the 10 3/8% Notes to B+ from BB- and that, until the Company can demonstrate improved performance on a consistent basis, the rating will be subject to further downgrade. On June 6, 1994, Moody's announced that it had lowered its rating of the Notes to B1 from B3. According to Standard & Poor's, a debt instrument rated B has a greater vulnerability to default than debt rated BB, but currently has the capacity to meet interest and principal payments. Standard & Poor's modifier + indicates that the 10 3/8% Notes are at the upper end of the broad ratings category. According to Moody's, the assurance of interest and principal payments or of maintenance of other terms of the contract over any long period of time may be small with respect to a debt instrument rated B. The Moody's modifier indicates that the security ranks in the higher end of its rating category. Ratings are not a recommendation to purchase, hold or sell long-term debt of the Company, inasmuch as ratings do not comment as to market price or suitability for particular investors and may be subject to revision or withdrawal at any time by the assigning rating agency.

#### BACKLOG

On April 30, 1994 the Company's wholesale operations (which accounted for 60% of sales in Fiscal 1994) had a backlog of orders, including unconfirmed customer purchase orders, amounting to approximately \$88.8 million, compared to approximately \$105.6 million on April 30, 1993. Of these amounts, approximately \$49.7 million and \$58.3 million, respectively, were for footwear and approximately \$39.1 million and \$47.3 million, respectively, were for men's apparel. The backlog of orders is somewhat seasonal, reaching a peak for footwear in the spring and for tailored clothing in the summer. Tailored clothing and footwear operations maintain in-stock programs for selected anticipated high volume styles, but customer orders for tailored clothing are generally received several months in advance of shipping dates.

The order backlog in dollars on April 30, 1994 for footwear wholesale products, which includes tanned leather, was 15% lower than on April 30, 1993. This decrease is attributable to decreases in the order backlog for the Company's boot and athletic products. The majority of orders for footwear and tanned leather is for delivery within 90 days. Therefore, the footwear wholesale products backlog at any one time is not necessarily indicative of a corresponding change in future sales for an extended period of time.

Tailored clothing backlog in dollars on April 30, 1994, consisting primarily of spring 1994 and fall 1994 orders, was 17% lower than on April 30, 1993. Tailored clothing backlog does not include sales anticipated under GCO Apparel's cut, make and trim agreement. The Company believes that the decrease in tailored clothing backlog is attributable to (i) general market conditions throughout the tailored clothing industry, (ii) product quality problems in Fiscal 1994 arising out of the Company's efforts to redesign and manufacture certain products to meet retailer demands for lower-cost, branded products, (iii) the Company's decision to reduce sales to off-price retailers and (iv) retailer concerns regarding the pricing of the Chaps by Ralph Lauren line by the new licensee. The Company expects the lower level of demand for its tailored clothing products to continue through Fiscal 1995.

## ITEM 1. LEGAL PROCEEDINGS

The Company has entered into a settlement agreement dated as of May 4, 1994 with the corporate successor to the purchaser of the Company's Canadian operations (the Taxpayer") and with the Canadian Department of National Revenue (the "Department") in connection with tax reassessments by the Department for which the Taxpayer had made indemnification claims against the Company. On February 4, 1994 the Taxpayer filed for protection under the Companies Creditors Arrangement Act and sought approval of a plan of compromise or arrangement with its creditors. On May 10, 1994, the Ontario Court (General Division) approved the Taxpayer's plan of compromise or arrangement, subject to the settlement agreement. Pursuant to the settlement agreement, the Company has deposited, in full satisfaction of the Taxpayer's and the Department's claims, \$1.8 million (Canadian) with an escrow agent, pending entry by the Scandian Treasury Board of a Remission Order approving the terms of the settlement agreement. The Company had previously made a provision for its liability to the Taxpayer in an amount greater than its payment under the settlement agreement. If the Remission Order has not been entered by August 31, 1994, the settlement agreement will have no effect and the Company's payment will be returned to it.

# ITEM 3. DEFAULTS UPON SENIOR SECURITIES

At April 30, 1994 Genesco was in arrears with respect to dividends payable on the following classes of preferred stock:

				Arrearage
Class of Stock	Date Dividends Paid to	Beginning of Quarter	This Quarter	End of Quarter
\$2.30 Series 1 \$4.75 Series 3 \$4.75 Series 4 \$1.50 Subordinated Cu Preferred	October 31, 1993 October 31, 1993 October 31, 1993 mulative October 31, 1993	\$ 21,438 23,313 19,489 11,219	<pre>\$ 21,438 23,313 19,489 11,219</pre>	\$ 42,876 46,626 38,978 22,438
Totals		\$ 75,459	\$ 75,459	\$150,918

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

Exhibits

(11) Computation of earnings per common and common share equivalent.

REPORTS ON FORM 8-k None

SIGNATURE Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Genesco Inc.

/s/ Robert E. Brosky Robert E. Brosky Controller and Chief Accounting Officer June 13, 1994

		1994		1993
IN THOUSANDS	EARNINGS	SHARES	EARNINGS	SHARES
Primary loss per share Loss before cumulative effect of change in accounting principle Preferred dividend requirements	\$(2,673) 75			
Loss before cumulative effect of change in accounting principle applicable to common stock and average common shares outstanding Employees preferred and stock options deemed to be a common stock equivalent	\$(2,748)	24,307 -0-	\$ (820)	23,902 -0-
Total loss before cumulative effect of change in accounting principle PER SHARE	\$(2,748) \$ (.11)	24,307	\$ (820) \$ (.03)	23,902
Net loss Preferred dividend requirements	\$(2,673) 75		\$(3,015) 78	
Net loss applicable to common stock and average common shares outstanding Employees preferred and stock options deemed to be a common stock equivalent	\$(2,748)	24,307 -0-	\$(3,093)	23,902 -0-
Total net loss PER SHARE	\$(2,748) \$ (.11)	24,307	\$(3,093) \$ (.13)	23,902
Fully diluted loss per share Loss before cumulatve effect of change in accounting principle applicable to common stock and average common shares outstanding Senior securities the conversion of which would dilute earnings per share	\$(2,748)	24,307 -0-	\$ (820)	23,902 -0-
Total loss before cumulative effect of change in accounting principle PER SHARE	\$(2,748) \$ (.11)	24,307	\$ (820) \$ (.03)	23,902
Net loss applicable to common stock and average common shares outstanding Senior securities the conversion of which would dilute earnings per share	\$(2,748)	24,307 -0-	\$(3,093)	23,902 -0-
Total net loss PER SHARE	\$(2,748) \$ (.11)	24,307	\$(3,093) \$ (.13)	23,902

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All figures in thousands except amount per share.